

# DẠNG THỨC ĐỀ THI

University of Technical Education HCMC

Faculty of Foreign Languages



Full Name: .....

Student ID: .....

Call number: .....

Room : .....

## PLACEMENT TEST OF ENGLISH

Duration : 75 minutes

Date : .....

- This paper has 100 questions, on 16 pages
- No materials whatsoever allowed
- No further explanation allowed

**Paper Code:**

### PART I: INCOMPLETE SENTENCES

There are 40 questions in this part.

**Direction:** In each question, you will find a word or phrase missing. Four answer choices are given below each sentence. You must choose the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your ANSWER SHEET.

**Question 1:** Padang food is a style of Indonesian food that is eaten -----one's fingers.

- A. to                                      B. with                                      C. in                                      D. by

**Question 2:** Please complete the paperwork before -----in line.

- A. wait                                      B. getting                                      C. to stand                                      D. be

**Question 3:** Evaluation forms are -----placed outside the doors so that you can pick them up as you leave.

- A. convenient                                      B. conveniently                                      C. convene                                      D. convenience

**Question 4:** -----the replacement parts arrive in the factory, we will restart the assembly line.

- A. Then                                      B. Soon                                      C. Later                                      D. Once

**Question 5:** I won't feel safe until the thieves-----.

- A. catch                                      B. will be caught                                      C. are caught                                      D. will catch

**Question 6:** The new director is very -----and makes all the decisions in the company.

- A. powerless                                      B. power                                      C. powerfully                                      D. powerful

**Question 7:** The Sherman Hotel has very reasonable -----for single rooms.

- A. fares                                      B. fees                                      C. bills                                      D. rates

**Question 8:** Mr. Stavo took his car to the mechanic to have it -----

- A. reformed                                      B. reexported                                      C. referred                                      D. repaired

**Question 9:** Centenarians are the people who-----.

- A. are 100 years old  
B. want to live to be 100.  
C. are 100 years old or more  
D. died at the age of 100

**Question 10:** As-----continues and huge numbers of people enjoy western standards of living, the worry is that the impact on the environment may also be huge.

- A. industrialization                                      B. industrialist                                      C. industrial                                      D. industrialized

**Question 11:** Tom: "I'm getting married tomorrow."

Jerry: "-----."

- A. I don't mind      B. Congratulations      C. You're welcome      D. Not at all.

**Question 12:** Atsuko is going to Vancouver -----some of her clients.

- A. to visit      B. visit      C. visiting      D. for to visit

**Question 13:** A -----is a person who buys or uses goods or services.

- A. consult      B. consumption      C. consultant      D. consumer

**Question 14:** Neither taking photographs -----bringing soft drinks is allowed in the museum.

- A. either      B. and      C. nor      D. or

**Question 15:** Liquid assets are -----converted into cash.

- A. easily      B. easier      C. easy      D. ease

**Question 16:** The treatment is completely----- - you won't feel any discomfort.

- A. painless      B. painful      C. pain      D. paint

**Question 17:** If we built the city in the sky, -----the tallest building in the world.

- A. was it      B. is it      C. would it be      D. it would be

**Question 18:** Seven thousand employees who work at the Park in Scotland's capital city-----to join a car sharing scheme.

- A. has invited      B. has been invited      C. have been invited      D. have invited

**Question 19:** If I -----the president of the United States, I -----increase spending on healthcare.

- A. am/would      B. were/would      C. was/would have      D. am/will

**Question 20:** -----the next few months, we hope to arrange a joint venture with a company in the Czech Republic.

- A. Since      B. At      C. With      D. Within

**Question 21:** Farmers in the Nile Delta of Egypt -----cotton, wheat, corn, and rice.

- A. rise      B. grew up      C. bring up      D. raise

**Question 22:** Do you know -----from Bordeaux to London?

- A. if Air France flies  
B. Air France will fly  
C. will Air France fly  
D. if does Air France fly

**Question 23:** If the use of plastic stoppers continues to increase, there is a real danger that cork forest -----forever.

- A. would lose      B. would be lost      C. will lose      D. will be lost

**Question 24:** Cork comes from only one tree in the world, the cork oak tree. The cork -----from the oak until it is 25 years old.

- A. are not removed      B. does not remove      C. do not remove      D. is not removed

**Question 25:** Scientists believe that very soon we -----to live in space.

- A. can      B. will be able      C. could      D. have

**Question 26:** Mr. Nakamura was put in charge of the media department, -----was recently reorganized.

- A. which      B. which it      C. in which      D. who

**Question 27:** Can you -----?

- A. tell where is the post-office, please  
B. tell me where is the post-office, please  
C. tell me where the post-office is, please  
D. say me where the post-office is

**Question 28:** Exercise can help -----stress.

- A. deduction                      B. reduction                      C. induce                      D. reduce

**Question 29:** I have to check in for my flight to Chicago in an hour, so-----print out this report and distribute it? I don't have time.

- A. would you mind              B. would you be able              C. shall I                      D. could you

**Question 30:** Ms. Nicholson was hired because of her experience, skill, and -----

- A. creation                      B. creative                      C. creativity                      D. create

**Question 31:** *Helen:* "Sandra, I am arriving in Chicago at 11.00. Would you be able to meet me at the airport?"

*Sandra:* "-----". I have an important meeting."

- A. Thank you. I'd appreciate that.  
B. I'm sorry, but that's not possible  
C. No, thanks.  
D. That's very kind of you but

**Question 32:** Pablo is a marketing manager for a wine making company. He -----in the wine industry since he left college.

- A. has worked                      B. works                      C. worked                      D. has been working

**Question 33:** I'd like to know where -----a ticket?

- A. can I buy                      B. buying                      C. buy                      D. I can buy

**Question 34:** *Tom:* "Do you mind if I open the window?"

*Jerry:* "-----". I need some fresh air, too."

- A. Please, do.                      B. Not at all  
C. Well, I'd rather you don't                      D. Yes, of course

**Question 35:** You -----play computer games this evening if you clean your room first.

- A. can                      B. should                      C. have to                      D. must

**Question 36:** If a group of workers strike, they -----to ask for pay, working conditions, etc.

- A. refuse to leave                      B. work harder                      C. work overtime                      D. refuse to work

**Question 37:** Pablo -----for three different wine making companies so far.

- A. worked                      B. was working                      C. has been working                      D. has worked

**Question 38:** I do not think we should discuss the proposal now, -----do I think we should vote on it.

- A. nor                      B. and                      C. so                      D. or

**Question 39:** Nonprofit corporations are established for purposes of public service and -----special privileges by the government.

- A. are given                      B. are giving                      C. gave                      D. give

**Question 40:** Our primary goal is to educate children and-----them from violence and poverty.

- A. protection                      B. protected                      C. protecting                      D. protect

## **PART II: INCOMPLETE TEXTS**

**There are 12 questions in this part.**

***Direction:*** Read the texts below. A word or phrase is missing in some of the sentences. Four answer choices are given below each of these sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your ANSWER SHEET.

**Questions 41 through 43 refer to the following letter**

To Whom It May Concern

I've been Joe Employee's Manager at XYZ Company since 1997, and even promoted Joe to the role of Senior Software Engineer last year.

Joe has proven to be a (41) ..... employee with excellent communication skills. He is(42) ..... respected by other members of our team. Joe is a fast learner and has excellent problem solving abilities. (43) ..... I will be disappointed to lose Joe as an employee, I am happy to recommend him as a solid addition to your company. If you'd like more information, please do not hesitate to contact me at (555) 555-5555.

Sincerely,

John Simpson

- Question 41:** A. reliant      B. reliable      C. variable      D. reliably  
**Question 42:** A. well      B. much      C. very      D. once  
**Question 43:** A. For      B. Although      C. Despite      D. Because

**Questions 44 through 46 refer to the following advertisement.**

Kaplan Park's 24th Annual Ice Festival

Visit Kaplan Park for the 24th annual Ice Festival during the week of Monday December 26 to Sunday January 1 (44) ..... 10 A.M. until 8 P.M. each day. There will be ice skating on Dorchester Pond, horse-drawn sleigh rides around the park, an ice sculpting contest, and an ice skating (45) ..... by local pair figure skating champions Lawrence Novak and Francesca Temple.

\* Tickets to the event will be sold at the gate.

\* The \$10 admission fee will (46) ..... you to enjoy any event you choose, including free food and beverages from the park's refreshment stand.

- Question 44:** A. with      B. without      C. from      D. after  
**Question 45:** A. performer      B. performance      C. performable      D. perform  
**Question 46:** A. advise      B. share      C. entitle      D. contest

**Questions 47 through 49 refer to the following letter**

From: Lawrence Horton [hortonl@technet.com]

To: Marshall Gonzales [mgales@ez.net]

Subject: Contact Information

Marshall,

I misplaced my mobile phone last weekend. Please contact me at my home phone number or by e-mail if you have any questions concerning (47) ..... meeting on Friday. My home phone number is (607) 772-6566. I'd still like to meet at The Townhouse at 5 P.M. if \_\_\_\_\_ (48)

..... . Let me know if you need directions there, and I'd be happy to provide them.

I hope to hear from you soon, and I apologize for the (49) .....

**Question 47:** A. ourselves      B. ours      C. our      D. us

**Question 48:** A. possibility      B. possible      C. possibilities      D. possibly

**Question 49:** A. stabilization      B. warning      C. attentiveness      D. inconvenience

**Questions 50 through 52 refer to the following article.**

**New CEO for TNR's European Division**

Automaker TNR announced yesterday that it has (50) ..... Pierre Aldridge, the current CEO of its IntelliCar division, to the new position of CEO of the entire European division, effective immediately.

Mr. Aldridge, 48 years old, will be responsible for overseeing the company's operations throughout Europe, and also for looking into potential relationships and expansion opportunities in Asia. Although Mr. Aldridge will begin working in his new position immediately, he will continue acting as CEO of the IntelliCar division until the release of the IntelliCar 3.2, and until a (51) ..... is hired. Mr. Aldridge is (52) ..... for Tim Dressler, who was reassigned to the North American office.

**Question 50:** A. appoint      B. appointed      C. appointment      D. appoints

**Question 51:** A. replace      B. replacement      C. replaced      D. replacing

**Question 52:** A. looking into      B. taking over      C. working at      D. going away

**PART III: READING COMPREHENSION**

**There are 48 questions in this part.**

***Direction:*** In this part you will read a selection of texts such as magazines, newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your ANSWER SHEET.

**Questions 53 through 55 refer to the following announcement**

**VIETNAM ORDERS OIL PLATFORM**

On April 1, Meokyoung Heavy Industries (MHI) received a \$100 million order from the Oil and Natural Gas Commission (ONGC), a state subsidized, semiprivate corporation in Vietnam, for an offshore petroleum gas platform and support facilities.

The project is located 90 kilometers Northwest of Nha Trang in the Nguyen-Smith Field. When completed, it will be capable of producing 7.5 million cubic meters of gas a day, worth \$125 million annually. The platform is part of a project that includes laying 8.8 kilometers of pipe on the ocean floor to transport the gas to existing processing platforms. MHI is responsible for the design, materials procurement, construction, and transportation of the equipment, as well as the installation and hook up. The project is scheduled to begin on May 31.

**Question 53:** Where would this information be most likely to appear?

A. In a construction industry publication

B. In an oil industry periodical

C. In a stockholders' report

D. In a newspaper



C. When there is noise but no picture

D. When there is a picture but no sound

**Questions 62 through 64 refer to the following article**

Mountain biking has become one of the fastest growing recreational activities, with more than 25 million Americans participating in the sport. Many novice riders often jump immediately into the sport without preparing their bodies for the wear and tear their muscles will undergo. A proper warm-up and cool-down may minimize the soreness of the muscles after a hard ride.

Stretches are most effective after your muscles have already warmed up. To warm up, simply perform an aerobic activity of your choice, such as jogging or riding around the parking lot, at a low level for five minutes. This activity should be followed by a stretching regimen that addresses all major muscle groups. In general, you should hold stretches for at least 20 seconds and perform five repetitions of each stretch.

Learn to listen to your body. If you do not feel adequately ‘stretched out’ after five repetitions, continue to stretch until you are ready to begin your ride. Finally, don’t stretch to the point of pain, which can cause a reflexive tightening of the muscle group. Instead, stretch until you feel a slight pull in the involved muscles. Ideally, you should stretch both before and after a ride.

**Question 62:** What is a common behavior of novice bikers?

- A. They rush into riding without preliminary exercise.
- B. They ride their bikes without protective gear.
- C. They breathe in and out irregularly.
- D. They exert unnecessary power on the pedals.

**Question 63:** What will happen if proper warm-up and cool down is not practiced?

- A. Muscles will tighten painfully.
- B. Stretches will be impossible to do.
- C. Heartbeat will increase excessively.
- D. Muscles will be sore after the ride.

**Question 64:** When is stretching recommended?

- A. Both before and after a ride
- B. When time permits
- C. After riding a bike
- D. Before riding a bike

**Questions 65 through 67 refer to the following letter**

**Center Bank**

**85 Main Street**

**Springdale, IL 42130**

**Amanda Fritz**

**178 Summer Street**

**Springdale, IL, 42130**

Dear Ms. Fritz,

This is to inform you that your certificate of deposit, account number 92-734-123, will mature on August 14<sup>th</sup>. The current value of your account is \$10,191.63, with an interest rate of 2.5% until maturity.

Unless you instruct us otherwise, we will automatically renew your certificate of deposit for another year at the then prevailing interest rate. The interest rate has not yet been determined, but you may call our customer service office on August 14<sup>th</sup> to learn the interest rate for your account.

If you decide not to renew your certificate of deposit, you will have ten calendar days

following the maturity date to withdraw your funds without penalty.

Thank you for being a Center Bank customer.

Sincerely,

Ivana Kovacs

Account Advisor

**Question 65:** What is the purpose of this letter?

- A. To notify that the term of the investment is about to expire
- B. To report the current value of the certificate of deposit
- C. To advise depositing more money
- D. To ask for an interest payment

**Question 66:** What should the customer do if she wants to renew her certificate of deposit?

- A. Open a new account
- B. Nothing
- C. Wait until the interest rates go up
- D. Send instructions

**Question 67:** What happens if the customer decides to close the account after August 24<sup>th</sup>?

- A. She will lose some additional interest.
- B. She will have to wait another year.
- C. She will have to accept a low interest rate.
- D. She will have to call the bank president.

**Questions 68 through 69 refer to the following advertisement**

**JOB FAIR**

A job fair will be held at the Downtown Convention Center on Saturday, April 15<sup>th</sup>, from 9:00 A.M. to 5:00 P.M.

If you are interested in a career in:

- Computer Programming
- Hotel Management
- Marketing
- Business Administration
- Journalism

...then this is your opportunity to meet people who are currently working in these and other fields and who have job openings for you. The job fair will be held in Conference Room 1 and doors open at 9:00 A.M. Bring ten copies of your resume and a list of references.

The Downtown Convention Center is located at 125 South State Street, across from the Seward Hotel. It can be reached by the Main Street and cross city bus lines. The job fair is sponsored by the City Chamber of Commerce.

**Question 68:** What can you do at the job fair?

- A. Attend a conference
- B. Meet potential employers
- C. Buy things on sale
- D. Learn how to write a resume

**Question 69:** Where will the job fair be held?

- A. On Main Street
- B. In the Convention Center
- C. At the Chamber of Commerce
- D. On South State Street

**Questions 70 through 73 refer to the following report**

The Postal System has announced that postal rates are going up yet again. On the first of the year, the price of a first-class stamp will rise by 8 cents. Express mail and priority mail rates will increase by 20 percent. The rates for third-class mail will also go up, while the special book rate will be entirely eliminated. Special services such as Delivery Confirmation, Return Receipt, and Overnight Delivery will also cost more, and it has even been announced that rental rates on post office mail boxes will increase.

Everybody everywhere will be paying more for postal services next year, but one sector will be particularly hard hit. Direct-marketing companies rely on the postal system to carry out their



business. These companies include catalog houses as well as sellers of mailing lists. Postal services account for a significant percentage of their costs.

Direct-marketing Companies say the proposed increases in postal rates will hurt their industry and will likely even *drive* some into bankruptcy. "Our business is carried out almost entirely through the mail," says Esther Bergen, president of Mega Marketers, Inc., one of the largest direct-marketing companies in the country. "Of course these increases will hurt us. They will have a huge effect on the way we do business." Direct-marketing companies rely mostly on third-class mail, which is expected to have rate increases as high as 30 percent. Will this mean less junk mail arriving at your doorstep? "Possibly," says Bergen. "But the more likely outcome is that the smaller companies, which will have more difficulty absorbing the costs of the rate increases, will go under, while the larger companies will stay in business and take over the markets now covered by the smaller companies. There will probably be some increases in prices of mail-order products, but not enough to drive the average consumer away."

**Question 70:** The word "drive" in paragraph 3, line 2, is closest in meaning to

- A. force                                      B. remove                                      C. operate                                      D. transport

**Question 71:** According to the passage, who will be most affected by this change?

- A. Stamp collectors                                      B. Direct-marketing companies  
C. Greeting card manufacturers                                      D. Postal employees

**Question 72:** According to the passage, what rate do most direct-marketing companies use?

- A. First class                                      B. Third class                                      C. Proposed rate                                      D. Book rate

**Question 73:** What are the catalog houses in this report?

- A. Direct-marketing companies                                      B. First-class mail users  
C. Financially stable companies                                      D. Preferred postal clients

**Questions 74 through 77 refer to the following announcement**

**Seeking: Assistant Controller**

- Large downtown law firm is seeking an Assistant Controller for our Accounting Department.
- Basic responsibilities include control of the accounting systems, supervision of a seven-person team, and assisting with the hiring and training of new employees.
- Qualified applicant should have eight years of accounting experience, as well as a minimum of two to three years in a supervisory position. Experience working in a law firm is desirable.
- Education requirements include an undergraduate degree in accounting. CPA is preferred.
- The successful candidate will have the necessary computer skills and be familiar with the most current *automated* financial systems.

To apply for this position, send a resume and three letters of reference to:

Annabelle Smythe  
Forbes, Lawrence, and Ross  
187 Oakland Boulevard  
Detroit, MI 41084  
Closing date: November 12

**Question 74:** What kind of firm is hiring?

- A. A law firm                                      B. A computer company  
C. An accounting office                                      D. An advertising agency

**Question 75:** Which of the following is NOT mentioned as a qualification?

- A. A degree in accounting                                      B. Experience as a supervisor  
C. A law degree                                      D. Familiarity with automated

**Question 76:** What kind of applicant would be most attracted to this job?

- A. A lawyer                                      B. An accountant

C. A computer science major

D. A director of human resources

**Question 77:** The word "automated" in paragraph 5, line 2, is closest in meaning to?

A. modern

B. common

C. global

D. mechanical

**Questions 78 through 81** refer to the following letter

International Films, Ltd.  
124 West Houston St., New York, NY 10012  
July 30, 20--  
E. Denikos, Inc.  
Earos 42  
Aghia Paraskevi 15342  
Athens. Greece

Dear Mr. Denikos,

I am writing to you at the request of Ms. Evangelia Makestos, who is applying for a position as an assistant in your company.

Ms. Makestos worked for me as an assistant during her summer vacations for the past three years. My colleagues and I found her to be a very competent and reliable employee. Her duties consisted of typing and copying documents, maintaining files, organizing appointment schedules, assisting visitors to the office, and other office tasks as they arose. She was able to handle multiple tasks and to work independently. She always assisted our clients in a knowledgeable, professional, and patient manner. In addition, she developed a high level of ability in the English language during the time she worked and studied in this country. We had hoped to rehire her at our company in a permanent position when she finished her business course here in New York. However, she has decided to go through with her original plan of returning to Greece.

We will miss Ms. Makestos here at International Films, but I am happy to recommend her as a valuable addition to your company staff. Please feel free to contact me at the above address if you have any questions or need further information.

Sincerely,  
Elizabeth Hogan. Director  
International Films, Ltd.

**Question 78:** What is Ms. Makestos probably doing?

A. Quitting her job

B. Applying to school

C. Job hunting

D. Moving to New York

**Question 79:** The word "competent" in paragraph 2, line 2, is closest in meaning to

A. friendly

B. responsible

C. skilled

D. useful

**Question 80:** How long did Ms. Makestos work at International Films?

A. One summer

B. Three summers

C. One year

D. Three years

**Question 81:** What kind of letter is this?

A. A job inquiry

B. A request for information

C. A letter of recommendation

D. A letter of complaint

**Questions 82 through 86** refer to the following email and directory

**From:** Hussein Gitai  
**To:** Olga Montgomery  
**Subject:** Errands for Monday

Olga,

I am out sick today, so there are several errands I'll need you to do for me. I have outlined them below. Please call me at home if this message is not clear.

There are several things to deliver to other floors in the library. All of these items are on my

desk, and they must be delivered today. Take the DVDs to Marjorie. At the same time, you can take the black umbrella to the Lost and Found since it's on the same floor. Also, there are some books in Arabic. They go to Level 2. Deliver the biography on Anwar Sadat to Level 3.

I was scheduled to give two presentations today. The first one is a workshop in Room C. Please put a sign on the door saying, "Today's workshop is canceled." I am also scheduled to read a book to the children. Please go to Children's Services and let Adishree know that I can't do it.

Because you are a new employee, I have attached a copy of the library directory to help you find your way around. Thank you again. I hope to recover quickly and see you at work tomorrow.

Hussein

### Directory

Audiovisual (DVDs, Videos)	Level 1
Biography	Level 3
Children's Services	Level 5
Fiction	Level 3
Information Desk	Level 1
International Languages	Level 3
Lost and Found Items	Level 1
Music Research Collections	Level 6
Political Science	Level 2
Research Collection, A-M	Level 6
Research Collection, N-Z	Level 6
Security Desk	Level 1
Telephones	Level 1
Workshop Rooms	Level 4

**Question 82:** Where does Marjorie work?

- A. Level 3                      B. Level 2                      C. Level 4                      D. Level 1

**Question 83:** To which department should Olga take the Arabic books?

- A. Political Science                      B. Fiction  
C. Biography                      D. International Languages

**Question 84:** Why should Olga put a sign on a door?

- A. To tell library users that a workshop location has changed  
B. To let Adishree know that Hussein is out of the office today  
C. To inform people that Hussein can't give a presentation  
D. To help children learn to read

**Question 85:** Why does Olga need a library directory?

- A. Several locations have changed recently.  
B. She hasn't been working at the library for long.  
C. People often get lost in the library.  
D. She has never been in the library before.

**Question 86:** What does Hussein plan to do tomorrow?

- A. Show Olga around the library                      B. Stay home  
C. Return to work                      D. Read a story to children

### Questions 87 through 91 refer to the following notice

#### Good info on Motivation but...Attend the Seminar Instead

Before pulling out your credit card for a copy of this book, consider going to one of the author's seminars. He is a much more dynamic speaker than he is a writer and you'll save a lot of time and money. The book is 640 pages and costs \$55 dollars. The seminar is just an hour and only costs \$20. The essential points of the book are covered in the seminar and you won't have to sift through a lot of boring details.

### **Revolutionary!**

This is a very informative book based on research about what motivates us.

The author compares motivation to different kinds of computer software. The first few thousand years of the human race he calls Motivation 1.0, which was based on primary needs - food, shelter, clothing and reproduction. Later we evolved into Motivation 2.0 - which was a system of rewards and punishments.

But according to the author and other researchers, rewards and punishments are not appropriate in the modern world. He argues that a new model is needed called Motivation 3.0.

The book goes into great detail about how Motivation 3.0 can transform schools, business, and even parenting. There are loads of examples of real-life case studies where his ideas have been implemented successfully.

**Question 87:** What is the purpose of these two texts?

- A. To report research
- B. To review a product
- C. To sell a product
- D. To request a refund

**Question 88:** What is the main idea of the first text?

- A. It's smarter to go to the seminar.
- B. His book will help you save money.
- C. The book is very valuable.
- D. The seminar is cheaper, but boring.

**Question 89:** The 2nd text describes a book about....

- A. Motivation
- B. Rewards and Punishments
- C. History
- D. Computer Software

**Question 90:** What is motivation 3.0?

- A. a new way of getting people to work
- B. a system of rewards and punishments
- C. a new computer software
- D. the title of the book

**Question 91:** What's the difference between the two texts?

- A. The first is positive, the second is negative.
- B. They are talking about the same books.
- C. The first is negative, the second is positive.
- D. They are talking about different books.

**Questions 92 through 95 refer to the following advertisement**

### **VISIT EUROPE FIRST CLASS**

See Europe in ten days! Visit England, Belgium, Germany, Switzerland, and France. Enjoy the comforts and luxury of modern Europe combined with old-world charm and history. Everything is taken care of to ensure that you have a comfortable and relaxing vacation. Do not worry about language problems, transportation, accommodations, exchange rates, or ordering food. We will handle the details. All you need to do is sit back and take in the beauty that is Europe as shown to you by Eurotrip.

Here is what included in the package

- Scheduled transatlantic flights and airport transfers in London
- Host service in London
- Hotels listed in the brochure or equivalent. Twin-bedded rooms with private bath, hotel, taxes, service charges, and tips for baggage handling
- 8 continental or buffet breakfasts; 4 three-course dinners
- Private deluxe motorcoach with air-conditioning, extra leg room, and emergency washrooms
- Channel crossing through the Chunnel
- Visits to Bruges, Brussels, Remagen, Rosenheim, Basel, and Paris
- Rhine River cruise
- Hiking in the Black Forest
- Admission charges as shown in the brochure
- Eurotrip travel bag and travel documents

**Question 92:** Which of the following statements about Eurotrip is true?

- A. The continental touring will be by bus.
- B. The trip includes Spain and Italy.
- C. Four-course dinners are provided.
- D. A day at Rhine Falls is included.

**Question 93:** What will happen if the hotels listed in the brochure are NOT available?

- A. Extra twin beds will be brought in.
- B. Hotel service charges will be waived.

- C. Equivalent lodging will be secured.
- D. Travelers will continue to the next destination by motorcoach.

**Question 94:** What is the advantage of traveling with Eurotrip?

- A. Rooms are free with the purchase of the package tour.
- B. A schedule of hours and activities is provided.
- C. Tourists do not need to worry about the details of traveling.
- D. The traveler can witness European history.

**Question 95:** What fees are NOT included in the Eurotrip price?

- A. Charges for hotels
- B. Price of a travel bag
- C. Admission fees to tourist sites.
- D. Cost of tour guides

**Questions 96 through 100 refer to the following agenda and fax**

**Central Engineering Company  
Board of Directors Meeting  
Wednesday, November 15, 20-- 8:30 a.m.-11:30 a.m.  
Place: Suite 10**

**AGENDA**

- |                        |                |
|------------------------|----------------|
| 1. Hiring challenges   | Jorgen Spelman |
| 2. Management changes  | Narelle Dundee |
| 3. Financial report    | Madeira Jones  |
| 4. Technology upgrades | Jerry Carver   |

**FAX COVER SHEET  
CENTRAL ENGINEERING COMPANY**

294 Green Street  
Brasilia  
Brazil  
Tel: (55) 61 3420 4015  
Fax: (55) 61 3420 4017  
To: Ruben Baker  
From: Narelle Dundee  
Date: November 15,20  
\_Pages: 1  
Ref: Results of the board meeting  
Message

I hope your business trip is going well. Today's meeting went well for the most part, even though it began 30 minutes late. Jorgen wasn't there at the beginning, so I used his time slot to give my report. Jorgen finally arrived at 9:30 and gave his report. The board members were surprised to hear that job applicants complain about our salary offers. Jerry's report really shocked and upset the board. Fortunately, Madeira's report had the opposite effect. Everyone was happy to hear about our great profits.

The technology upgrades report didn't go so well. Jerry had to leave the meeting before his report because there was an Internet problem in the Electrical Engineering department. Because of this, the presenter for our third agenda item read Jerry's report, and it was a bit confusing. She didn't really know what she was talking about and couldn't answer questions satisfactorily. We decided to ask Jerry to provide written answers to questions raised by board members during the meeting.

Because we started late, we finished a half hour late, but we still had to hurry to finish within the allotted time. We decided to make the next board meeting a half hour longer to give more time for discussion and questions.

**Question 96:** What time did the meeting start?

A. 9:30

B. 8:30

C. 9:00

D. 11:30

**Question 97:** What was the topic of the first report given

A. Technology

B. Hiring challenges

C. Finances

D. Management changes

**Question 98:** How did people feel about the financial report?

A. Confused

B. Happy

C. Dissatisfied

D. Shocked

**Question 99:** Who spoke about technology upgrades?

A. Jorgen Spelman

B. Narelle Dundee

C. Madeira Jones

D. Jerry Carver

**Question 100:** How long did the meeting last?

A. 3 hours

B. 2 ½ hours

C. 3 ½ hours

D. ½ hour

ଓଓଓଓ THIS IS THE END OF THE TEST ଓଓଓଓ

**Approved by**